

EVERYTHING YOU WANTED TO KNOW ABOUT "POPCORN SALES" BUT WAS ARAID TO ASK...

SALES METHOD	Show & Sell	Take Order	Internet Sales	Show & Deliver ** DEN LEVEL ONLY **
DESCRIPTION	<p>A Show & Sell is a pack-planned event at which we sell popcorn as a group. This year, the locations are: Viera Walmart & Rockledge Lowes. Each Scout is expected to sign up for at least one 90-minute shift during the sale, and several dates are available to choose from. Scouts should wear their Field Uniforms (class A) to these events, and a parent must remain to help out with the cash box and keeping order, etc.</p>	<p>Take Order means just that – you take the order and collect the money, and deliver the product at a later date. In early November, the Take Order items will be distributed, and your Scout can go and fulfill those orders.</p>	<p>Every Scout has been assigned a special code for ordering popcorn over the internet. The web site is www.orderpopcorn.com. Give your son's code to friends and family members in other cities or states, and your son will receive credit for the sale made through the website. The product ships directly from the supplier to the person placing the order. Nothing could be easier!</p>	<p>Den Leader arranges to obtain popcorn product from the Popcorn Kernel and works with all the boys in the Pack to cover a neighbor and sell popcorn door-to-door. The popcorn is actually handed to the customer at the time of the sale.</p>
FAMILY FUNDRAISING CREDIT	<p>YES</p> <p>Per shift credit is added to the scout's total "fundraising" tally</p>	<p>YES</p> <p>Gross Take Order sales are added to the scout's total "fundraising" tally</p>	<p>YES</p> <p>Gross on-lines sales are added to the scout's total "fundraising" tally</p>	<p>YES</p> <p>Per scout sales are added to the scout's total "fundraising" tally</p>
TRAIL'S END PRIZES	<p>YES</p> <p>Per shift credit is added to the scout's tally and improves the Prize Level selection from the Trail's End Prize Program</p>	<p>YES</p> <p>The gross sales from the Take Order forms is added to the scout's tally and improves the Prize Level selection from the Trail's End Prize Program</p>	<p>ON-LINE SALES DO <u>NOT</u> ADD TO THE PRIZE LEVEL</p> <p>However, all Scouts who sell \$250 or more online between now and 12/25/09, will earn 10% back in Amazon.com Gift Cards.</p> <p>[Sell \$1,000 or more online between 9/15 and 11/15 will earn 15% in Amazon.com Gift cards (instead of 10%)]</p> <p>Amazon.com offers great camping equipment, video games, electronics and more, all at competitive prices with free shipping offers.</p>	<p>YES</p> <p>Per scout credit is added to the scout's tally and improves the Prize Level selection from the Trail's End Prize Program</p>
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FILL-IT UP PRIZES	NOT APPLICABLE	<p>Fill Up one (1) sheet and earn a Bow & Mallow (Marshmellow shooter).</p> <p>Fill Up two (2) sheets and earn "The Orlando Magic Experience" (4 tix to Orlando Magic Socut night, plus more).</p> <p>Fill Up thre (3) sheets and earn "The Adventure Park Experience" (4 tix to Wet-n-Wild, 4 tix to Daytona Lagoon, & 4 tix to Fun Spot).</p> <p>Also, all Fill-It Up winners are entered in a drawing for a free Cruise for a family of 4.</p>	NOT APPLICABLE	NOT APPLICABLE
PACK PRIZES	<p>YES</p> <p>All sales improves the Scout's chance to win one of the may Pack prizes for the topsellers.</p>	<p>YES</p> <p>All sales improves the Scout's chance to win one of the may Pack prizes for the topsellers.</p>	<p>YES</p> <p>All sales improves the Scout's chance to win one of the may Pack prizes for the topsellers.</p>	<p>YES</p> <p>All sales improves the Scout's chance to win one of the may Pack prizes for the topsellers.</p>

IMPORTANT DATES

September 12th

Pick up initial popcorn order / Show-N-Sells begin

October 11th

All "Take Order" forms & money are delivered to the Popcorn Kernel

November 7th

"Take Order" Popcorn arrives & is ready to be distributed to customers

December 4th

All "Take Order" Popcorn has been delivered & remaining money (if any) given to the Popcorn Kernel